

AGRIBUSINESS PLANNING APPLICATION

The curriculum program is a partnership between ACRE and Clemson Cooperative Extension. This certificate program is for beginning innovators who have a great idea or prototype for a new product or process and would benefit from a business curriculum program. Participants will learn key principles of developing business and marketing plans, as well as understanding market trends and prospective customers. The curriculum program culminates in an opportunity for each participant to pitch an idea to an agribusiness panel for the chance to win substantial cash rewards. Upon completion of the curriculum program, participants may choose to apply for Track 1 in winter 2019.

PROGRAM DETAILS

The curriculum program will give an overview of the business planning process and how to best manage an agricultural business. Topics covered include pre-planning, marketing, pricing, cost of production, profitability, financial statements and management. All courses will be taught by Clemson’s Agribusiness Team.

PROGRAM DATES

October 1	Applications are due
October 11	Applicants will be notified of their application status
October 22	1 st course (6 hours)
November 5	2 nd course (6 hours)
November 19	3 rd course (6 hours)
December 4	Voluntary Pitch Practice/Business Plan Help
December 17	Pitch Day (6 hours)

Courses and pitches held at Clemson Sandhill Research and Education Center in Columbia, SC

TERMS & CONDITIONS

Please read these Terms and Conditions carefully before completing and submitting your application. By submitting your application for the Entrepreneurship Center, you accept and agree to the following terms and conditions:

1. Applicant is a current South Carolina resident.
2. The business idea or prototype for which the Applicant is applying must be agribusiness related, value-added, and specifically related to one or more of the following categories:
 - a. Specialty crops:
 - i. Fruits and vegetables
 - ii. Tree nuts
 - iii. Dried fruits

- iv. Horticulture
 - v. Nursery crops
 - b. Meat Products
 - c. Other foods (for ex. honey, cheese, milk, eggs, etc.)
 - d. Row crop value-added product/process
 - e. Hydroponics or Aquaponics
 - f. Timber
 - g. Hemp
 - h. Agritourism
 - i. Mechanical Harvesting
 - j. Agribusiness Technology
 - k. Container, urban, or indoor farming
 - l. Aquaculture
3. If Applicant is accepted to participate in the Program:
- a. Applicant must attend three mandatory in-person agribusiness sessions on the following dates: **October 22, November 5 and November 19**;
 - b. At the conclusion of the sessions, Applicant must attend a mandatory pitch day in Columbia on **December 19** for the Applicant to present his or her idea and/or prototype to a panel for scoring; and
 - c. Applicant must pay a \$100 Participation Fee (cash or check).
 - i. Fee will be paid at October 22 meeting.
 - ii. The \$100 Participation Fee will be returned upon the Applicant's completion of all three sessions and pitch day.
 - iii. If the Applicant misses a class or the pitch presentation without a valid excuse, as determined by ACRE, the \$100 Participation Fee will NOT be returned to the Applicant.
4. The top five presenters, as scored by a panel, will each be awarded \$5,000.
- a. If Applicant misses a session without a valid excuse, as determined by ACRE, the Applicant will NOT be eligible to receive the cash award.
5. Applications are due on or before **October 1** and will be reviewed. All Applicants will be notified of their application status by **October 11**.
6. **Cash awards are not guaranteed, and ACRE reserves the right to base all cash awards on participation. ACRE encourages full participation in the program and wants all participants to get the most out of the program.**

Please direct any questions you may have to:

Kyle Player • 803-734-2324 • kplayer@scda.sc.gov

AGRIBUSINESS CURRICULUM APPLICATION

Name _____

Address _____

Phone _____

Email _____

Occupation _____

Are you a South Carolina Department of Agriculture employee or do you have any related family working as a current South Carolina Department of Agriculture employee?

Yes No

Are you a Clemson Cooperative Extension employee or do you have any related family working as a current Clemson Cooperative Extension employee?

Yes No

What is your experience in agriculture, including years and type of experience?

What is your experience in business, including years and type of experience?

Why are you interested in taking this curriculum?

Provide a brief description of your value-added business idea or prototype.

How will you use the prize money? Do you plan to invest any of your own money into your venture?

What do you hope to learn from the curriculum?

How do you foresee your potential business or product benefiting South Carolina Agribusiness?

How did you find out about the curriculum?

By signing this application, I indicate that I have read and agree to the Terms and Conditions.

Signature

Date

RETURN APPLICATION TO

South Carolina Department of Agriculture

Attn: Kyle Player

P.O. Box 11280 • Columbia, SC 29211

803-734-2324 • kplayer@scda.sc.gov